### Tamar Shultz, PhD 29 Keren Kayamet St. Kiryat Ono, 55216

# **Education:**

1992-1999	Baruch College, CUNY Graduate School PhD in Business Dissertation: "Behavioral Tendencies of High Fear of Failure Individuals in Variable Situational Conditions" Advisor: Prof. Abraham Korman
1986-1992	Baruch College, CUNY Graduate School Master of Business Administration
1983-1986	Tel-Aviv University, Recanati Management School Studies towards an MA in Organizational Behavior
1979-1982	Tel-Aviv University, School of Social Sciences BA in Political Sciences and Labor Studies

### **Professional Experience:**

1996 – Today	Netanya Academic College, The School of Behavioral Sciences Lecturer
1993-200	The Open University of Israel, Evaluation and Training Dept. Researcher
1992-1993	Geocartography, Ltd. Researcher
1990-1992	AT&T, Personnel Selection and Testing, NJ Consultant
1989-1990	IBM, Corporate Personnel Research, NY Intern

### **Publications in Peer Reviewed Journals:**

Yagil, D., & Shultz, T. (2017). Service with a conscience: moral dilemmas in customer service roles. The Journal of Service Theory and Practice, 27(3), 689-711.

Shultz, T. (2014) Evaluating Moral Issues in Motivation Theories: Lessons from Marketing and Advertising Practices. Employee Responsibilities and Rights Journal, 26(1), 1-20.

- Sharoni, G., Tziner, A., Fein, E. C., Shultz, T., Shaul, K., & Zilberman, L. (2012). Organizational citizenship behavior and turnover intentions: Do organizational culture and justice moderate their relationship? Journal of Applied Social Psychology, 42, 267-294.
- Tziner, A., Shultz, T., & Fisher, T. (2008). Justice, leader-member exchange, and job performance: are their relationships mediated by organizational culture? Psychological Reports, 103, 516-526.
- Brender-Ilan, Y. & Shultz, T. (2005). "Perceived fairness of the mystery customer method: comparing tow employee evaluation practices." Employees Responsibilities and Rights Journal, 17, 4, 231-243.
- Shultz, T. & Brender-Ilan, Y. (2004). "Beyond justice: Introducing personal moral philosophies to ethical evaluations of human resource practices". Business Ethics: A European Review, 13, 4, 302-313.

#### Papers presented in conferences:

- Yagil, D., & Shultz, T. (2017). Service with a conscience: moral dilemmas in customer service roles. Paper presented at the European Business Ethics Network (EBEN) Israel International Conference, Beer Sheva, Israel.
- Yagil, D., & Shultz, T. (2016). Service with a conscience: moral dilemmas in customer service roles. Paper presented at the 5<sup>rd</sup> Business macroResearch Conference, Paris, France.
- Yagil, D., & Shultz, T. (2016). To serve or not to serve: Moral dilemmas and emotions in customer service roles. Paper presented at the 3<sup>rd</sup> Israel Organizational Behavior Conference (IOBC), Tel-Aviv, Israel.
- Shultz, T. (2012). Evaluating Moral Issues in Motivation Theories: Lessons from Marketing and Advertising Practices. Paper presented the 12<sup>th</sup> Annual Conference of the European Academy of Management, Rotterdam.
- Shultz, T., Weismal-Manor, R., Dori, N., & Enoch, A. (2011). Guilde players at work: do net gamers really behave differently at work? A comparative study among Israeli youth. Paper presented at the 42<sup>nd</sup> Conference of the Israeli Sociological Association, Tel-Aviv.
- Shultz, T., Bishara, A., & Malihy, H. (2009). Moral distress among service providers: measurement development and validation. EBEN 2009 Research Conference, Beer-Sheva, Israel.
- Shultz, T., David, H., & Tolpin, V. (2009). Turnover intentions among call center employees: the role of ethical, cultural and monetary values. 22<sup>nd</sup> EBEN Annual Conference, Athens, Greece

Tziner, A., Fisher, T., & Shultz, T. (2008). Justice, leader-member exchange, and job performance: Are their relationships mediated by organizational culture? Eastern Academy of Management, 45<sup>th</sup> Annual Meeting, Washington, DC.

#### **Articles published in proceedings:**

Shultz, T., David, H., & Tolpin, V. (2009). Turnover intentions among call center employees: the role of ethical, cultural and monetary values. 22<sup>nd</sup> EBEN Annual Conference, Athens, Greece.

Tziner, A., Fisher, T., & Shultz, T. (2008). Justice, leader-member exchange, and job performance: Are their relationships mediated by organizational culture? Eastern Academy of Management, 45<sup>th</sup> Annual Meeting, Washington, DC.

Shultz, T. & Brender-Ilan, Y. (2004). "Beyond fairness: Introducing personal moral philosophies to ethical evaluations of HR practices". The 8<sup>th</sup> European Business Ethics Network – UK Association Annual Conference and The 6<sup>th</sup> Ethics and Human Resources Management Conference.

Shultz, T. Kurtz, G., Friedman, B. and Alberton, Y. (1997). "The use of technology to evaluate technology: Theoretical and practical im[lications". 18<sup>th</sup> World Conference for Distance Education, Pennsylvania, U.S.A.

Shultz, T., Ganor M. (1995). "Are you being served? A model for the evaluation of the delivery process in distance education", in D. Stewart (ed.) One World Many Voices: Quality in Open and Distance Learning, Vol. 2. pp. 223-226. World Conference for Distance Education, Birmingham, England.

#### **Publications in non peered reviewed Journal:**

Shultz, T. (2008). Local characteristics of diversity climate: a survey among Israeli employees. Behavior In Business, 3, 36-38. (In Hebrew).

Shultz, T. (2007). Autonomy, privacy and control: ethical perspectives on the technological influences on HRM. Behavior in Business, 1, 33-36. (In Hebrew).

Shultz. T. (2006). A different view at motivation theories: what can we learn from critiques of advertising techniques. Behavior in Business, 2, 18-23 (in Hebrew).

Shultz, T. (2001). Justice perceptions in work organizations. Human Resources, 165, 6, 8-13. (In Hebrew).

#### Work in progress:

Shultz, T. Further development and validation of a moral distress questionnaire.

Shultz, T., & Yagil, D. Coping strategies of sales representative dealing with moral dilemmas.

Shultz, T. Meaningful work: antecedents and consequences.

## **Additional Academic Activities:**

Reviewer for the European Academy of Management Conferences.

Referee for the journals "Business Ethics: A European Review", "Journal of Business Ethics".

Referee for the special issue of ethics in HRM in the Journal of Business Ethics. (2011).

2005-2009 Editor and publisher of the journal "Behavior in Business", an annual journal published in cooperation with the school of Business Administration at the Netanya Academic College.